

VILLAGE OF ESTERO, FLORIDA  
PROPOSAL QUOTE FORM  
FOR  
ON-CALL STREET LIGHT INSPECTION  
& MAINTENANCE

DATE SUBMITTED: Sept. 5, 2019

VENDOR NAME: American Infrastructure Services, Inc.

TO: The Village of Estero  
Estero, Florida

Having carefully examined the "General Provisions", and the "Special Provisions", all of which are contained in the Contract Documents, the Undersigned proposes to furnish the following which meets these specifications:

NOTE REQUIREMENT: IT IS THE SOLE RESPONSIBILITY OF THE VENDOR TO CHECK THE VILLAGE OF ESTERO WEB SITE FOR ANY PROJECT ADDENDA ISSUED FOR THIS PROJECT. THE VILLAGE WILL POST ADDENDA TO THIS WEB PAGE, BUT WILL NOT NOTIFY.

The undersigned acknowledges receipt of Addenda numbers: None

COST EACH – PER STREET LIGHT FOR A STREET LIGHT INSPECTION (DURING REGULAR BUSINESS HOURS) AS SPECIFIED HEREIN FOR ALL ROADWAY LIGHTING WITHIN THE BOUNDARIES OF THE VILLAGE OF ESTERO ON AN ON-CALL BASIS:

\$ 150.00 EACH (BASIS OF AWARD)

RATES FOR OPTIONS A & B, (INCLUDING MISCELLANEOUS ELECTRICAL WORK)

REGULAR BUSINESS HOURS:

PLEASE BID YOUR HOURLY RATES (INCLUDING OPERATOR) FOR THE FOLLOWING ON AN ON-CALL BASIS DURING REGULAR BUSINESS HOURS (MONDAY THRU FRIDAY, 8:00 AM – 5:00 PM)

- LABOR RATE FOR SUPERVISOR/ELECTRICIAN: \$ 75.00 PER HOUR
- LABORER/ELECTRICIAN HELPER: \$ 65.00 PER HOUR
- BUCKET TRUCK: \$ 60.00 PER RUNNING HOUR
- CRANE (POLE REPLACEMENT): \$ 90.00 PER RUNNING HOUR
- PICKUP TRUCK/VAN: \$ 15.00 PER RUNNING HOUR

ARROW BOARD (TRAILER MOUNT): \$ 15.00 PER RUNNING HOUR  
 BACKHOE: \$ 50.00 PER RUNNING HOUR  
 AIR COMPRESSOR WITH COMPONENTS: \$ 20.00 PER RUNNING HOUR  
 EMERGENCY SERVICE:

PLEASE BID YOUR HOURLY RATES (INCLUDING OPERATOR) FOR THE FOLLOWING ON AN ON-CALL BASIS DURING NON-REGULAR BUSINESS HOURS (DEFINED AS ANY DAY OF THE WEEK AT ANY TIME OF THE DAY OR NIGHT ANY DAY OF THE YEAR EXCLUDING MONDAY THRU FRIDAY, 8:00 AM – 5:00 PM)

LABOR RATE FOR SUPERVISOR/ELECTRICIAN: \$ 95.00 PER HOUR  
 LABORER/ELECTRICIAN HELPER: \$ 80.00 PER HOUR  
 BUCKET TRUCK: \$ 70.00 PER RUNNING HOUR  
 CRANE (POLE REPLACEMENT): \$ 95.00 PER RUNNING HOUR  
 PICKUP TRUCK/VAN: \$ 20.00 PER RUNNING HOUR  
 ARROW BOARD (TRAILER MOUNT): \$ 20.00 PER RUNNING HOUR  
 BACKHOE: \$ 60.00 PER RUNNING HOUR  
 AIR COMPRESSOR WITH COMPONENTS: \$ 20.00 PER RUNNING HOUR

RATES FOR OPTION C, (INCLUDING MISCELLANEOUS ELECTRICAL WORK)

REGULAR BUSINESS HOURS:

PLEASE BID YOUR HOURLY RATES (INCLUDING OPERATOR) FOR THE FOLLOWING ON AN ON-CALL BASIS DURING REGULAR BUSINESS HOURS (MONDAY THRU FRIDAY, 8:00 AM – 5:00 PM)

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 PICKUP TRUCK/VAN: \$ 15.00 PER RUNNING HOUR  
 ARROW BOARD (TRAILER MOUNT): \$ 15.00 PER RUNNING HOUR  
 BACKHOE: \$ 50.00 PER RUNNING HOUR  
 AIR COMPRESSOR WITH COMPONENTS: \$ 20.00 PER RUNNING HOUR

TRANSPORATION/DISPOSAL (ALL-INCLUSIVE): \$ 1.25 PER MILE  
 CUTTING DAMAGED POLES IN HALF: \$ 50.00 PER POLE  
 EMERGENCY SERVICE:

PLEASE BID YOUR HOURLY RATES (INCLUDING OPERATOR) FOR THE FOLLOWING ON AN ON-CALL BASIS DURING NON-REGULAR BUSINESS HOURS (DEFINED AS ANY DAY OF THE WEEK AT ANY TIME OF THE DAY OR NIGHT ANY DAY OF THE YEAR EXCLUDING MONDAY THRU FRIDAY, 8:00 AM – 5:00 PM)

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 ARROW BOARD (TRAILER MOUNT): \$ 20.00 PER RUNNING HOUR  
 BACKHOE: \$ 60.00 PER RUNNING HOUR  
 AIR COMPRESSOR WITH COMPONENTS: \$ 20.00 PER RUNNING HOUR  
 TRANSPORATION/DISPOSAL (ALL-INCLUSIVE): \$ 1.50 PER MILE  
 CUTTING DAMAGED POLES IN HALF: \$ 75.00 PER POLE

NOTE: ALL WORK IS TO BE CONDUCTED IN ACCORDANCE WITH THE DETAILED AND TECHNICAL SPECIFICATIONS INCLUDED HEREIN.

TO BE STARTED WITHIN 10 CALENDAR DAYS AFTER RECEIPT OF NOTICE TO PROCEED.

Bidders should carefully read all the terms and conditions of the specifications. Any representation of deviation or modification to the bid may be grounds to reject the bid.

Are there any modifications to the bid or specifications:

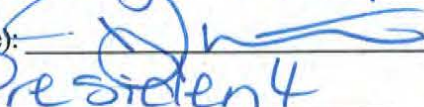
YES \_\_\_\_\_ NO  \_\_\_\_\_

Failure to clearly identify any modifications in the space below or on a separate page may be grounds for the bidder being declared nonresponsive or to have the award of the bid rescinded by the Village.

MODIFICATIONS:

ANTI-COLLUSION STATEMENT

THE BELOW SIGNED VENDOR HAS NOT DIVULGED TO, DISCUSSED OR COMPARED HIS RESPONSE WITH OTHER VENDORS AND HAS NOT COLLUDED WITH ANY OTHER VENDOR OR PARTIES TO A RESPONSE WHATSOEVER. NOTE: NO PREMIUMS, REBATES OR GRATUITIES TO ANY EMPLOYEE OR AGENT ARE PERMITTED EITHER WITH, PRIOR TO, OR AFTER ANY DELIVERY OF MATERIALS.

FIRM NAME American Infrastructure Services, Inc.  
BY (Printed): Doug McIntyre  
BY (Signature):   
TITLE: President  
FEDERAL ID # OR S.S.# 47-4436189  
ADDRESS: 11341 Lindbergh Blvd  
Fort Myers, FL 33913  
PHONE NO.: 239-206-4411  
FAX NO.: 239-206-4412  
CELLULAR PHONE NO.: 239-961-2004  
E-MAIL ADDRESS: scheduling@airtaserv.com

VILLAGE OF ESTERO, FLORIDA  
INVITATION TO BID  
FOR  
ON-CALL STREET LIGHT INSPECTION  
& MAINTENANCE

GENERAL SCOPE OF PROJECT

The purpose of this bid is to solicit prospective bidders to provide roadway lighting inspection, maintenance, and repair of poles and light fixtures (and associated load centers) within the Village of Estero, Florida on an On-Call Basis during "Regular Work Hours" as defined herein. Work consists of providing all labor, materials, equipment, permits, MOT, and incidentals necessary to perform the work as specified herein.

The work will consist of four (4) tasks:

1. On-Call Inspection (the cost of which will be the Basis of Award).
2. Normal Maintenance/Replacement (Option A)
3. Repairs (Option B)
4. Knock Down Replacement (Option C)

An emergency callout task may be directed by the Village representative who will give direction to the contractor by telephone for the initial callout and will follow-up the next business day with a faxed or emailed work order. The contractor shall respond within two (2) hours to the callout.

The contractor is to be available 24 hours per day, 365 days per year.

The contractor may also be asked to provide miscellaneous electrical work as needed at other Village locations. This task consists of various miscellaneous electrical repair and/or installations at Village owned facilities. Compensation shall be by the bid labor and equipment rate of Options A, B, and C. Any component, fixture, etc. other than incidental hardware will be compensated at the rate of 115% of the documented contractor's cost.

LIGHTS TO BE SERVICED

All roadway lighting that are owned or are the maintenance responsibility of the Village of Estero.

The roadway lights that are to be maintained are:

1. Via Coconut Point/Williams Road roundabout – 4 lights.
2. Via Coconut Point/Pelican Colony Blvd. – 4 lights.
3. US 41 roadway lights from southern to northern Village boundary – Approximately 456 lights.

A list of lights is not available; however, there are approximately 464 light fixtures within the Village.

The majority of the lights are Holophane Mongoose 240v/250w.

It will be the bidder's responsibility to visit the sites of this work and acquaint themselves with conditions as they exist and operations to be carried out under this bid – including verifying the number of lights to be serviced as well as the brand(s) and type(s).

Vendors shall make such investigations as they may see fit so that they may fully understand the facilities, difficulties and restrictions attending the execution of the work under this bid.

#### BASIS OF AWARD

The bid is awarded under a system of sealed, competitive bidding to the lowest responsive and responsible bidder. The Village intends to award to a single bidder – lowest Cost Each. All, some or none of the listed Options may be awarded at the Village's discretion; and the Options will not be factored into determining the lowest responsive and responsible bidder.

In the event the lowest responsive and responsive bid for a project exceeds the available funds the Village may negotiate an adjustment of the bid price(s) with the lowest responsive and responsive bidder(s), in order to bring the total cost of the project within the amount of available funds.

The Village reserves the right to reject any and all bids or to waive any minor irregularity or technicality in the bids received.

The Village reserves the right to award to one or multiple bidders at the discretion of the requesting authority and approval of the Village Manager.

#### TERM OF AWARD

If awarded, the terms of this solicitation shall be in effect for one year with three (3) one (1) year renewal options for a total of four (4) years upon mutual agreement of both parties. The Village reserves the right to renew this contract (or any portion thereof) and to negotiate lower pricing as a condition for each renewal.

The Village's performance and obligation to pay under this contract, and any applicable renewal options, is contingent upon annual appropriation of funds.

#### CONSUMER PRICE INDEX ADJUSTMENT

At the Village's sole discretion, the contract price(s) bid for this service may be increased annually on the first of October. If granted, this increase would be based on the July Consumer Price Index for U.S. City Average, Wage, and Clerical Workers, All Items, as published by the Bureau of Labor Statistics, Southeastern Regional Office as of the month of July for that year. The Village will notify the vendor of the increase amount if granted. This increased amount would begin with the billing for the month of October.

#### SERVICE CHANGES

The Village reserves the right to delete or cancel any service at the bid price.

The Village reserves the right to add or delete lights and/or services based on a mutually agreed upon price, to be negotiated between the vendor and an authorized Village representative.

#### WORKMANSHIP AND INSPECTION

The supervision of the performance of the work done under this bid is vested wholly with the Village of Estero Public Works. Village of Estero will decide any and all questions which may arise as to the quality and acceptability of equipment, materials used, work performed, and the manner of performance and rate of progress of the work.

All work that does not meet the specifications must be corrected before the Village Public Works will give approval for payment. The Village reserves the right to deny a monthly payment for work not completed for that period of time.

#### DESIGNATED CONTACT

The awarded bidder shall appoint a person or persons to act as a primary contact for the Village. This person or back-up shall be readily available during normal work hours by phone or in person, and shall be knowledgeable of the terms and procedures involved.

#### TOLLS

The Village will not reimburse the awarded vendor(s) for any bridge tolls.

#### WORK SCHEDULE

Inspections will be performed on an On-Call Basis. There is no guarantee, expressed or implied, regarding the number of lights which the awarded vendor may be called upon to inspect during the contract period. On-Call inspections will be performed Monday through Friday from 8:00 AM to 5:00 PM excluding Village observed holidays.

All other services will be performed on an on-call or emergency basis as specified herein.

On call availability for emergency light replacement will be required 24 hours a day, 7 days a week, 365 days a year due to the safety issues inherent with damaged roadway lighting. All other services will be on an on call basis Monday through Friday from 8:00 AM to 5:00 PM excluding Village observed holidays.

Response time for emergency light replacement will be no more than two hours to the site from the time of a call for service by the Village representative. The awarded contractor's Field Supervisor or Project Manager shall be available directly, without involvement of office personnel or answering service, 24 hours a day, 7 days a week, 365 days a year by telephone during this contract period for the purpose of direct contact with Village personnel.

#### METHOD OF PAYMENT

Payment will be made to the vendor in monthly installments after receipt of an invoice from the vendor at the end of each time period of one (1) month. The invoice must list the service(s) performed and the number of hours required to perform each service as well as the number on the pole of the light serviced.

#### ASSIGNMENT OF THIS CONTRACT

The awarded bidder shall not assign or transfer any portion of this agreement.

Sub-contracting is allowed with pre-approval of the Village Representative. However, no sub-contractors are to be used for work under this bid without the pre-approval of the Village representative.

#### AFFIDAVIT CERTIFICATION IMMIGRATION LAWS

The attached document, Affidavit Certification Immigration Laws, is required and should be submitted with your solicitation package. It must be signed and notarized. Failure to include this affidavit with your

response will delay the consideration and review of your submission; and could result in your response being disqualified.

Immigration Laws: Village of Estero will not intentionally award Village contracts to any Bidder who knowingly employs unauthorized alien workers, constituting a violation of the employment provisions contained in 8 U.S.C. Section 1324 a(e), Section 274A(e) of the Immigration and Nationality Act ("INA).

Village shall consider the employment by any Bidder of unauthorized aliens a violation of Section 274A(e) of the INA. Such violation by the recipient of the employment provisions contained in Section 274A(e) of the INA shall be grounds for unilateral cancellation of the contract by the Village.

#### AGREEMENTS/CONTRACTS

The awarded vendor will be required to execute an Agreement/Contract as a condition of award.

If your firm will require the Village of Estero to sign any type of contract and/or agreement as part of this purchase, please include a copy of these documents with your bid package response. The Village reserves the right to reject any documents that may be submitted.

#### REQUIRED SUBMITTALS

NOTE: The following required submittals constitute the minimum qualifications which the bidder must meet in order to be considered for award.

Bidders should provide in their bid package:

1. Insurance – A certificate of insurance or letter from your insurance company stating that, if awarded the bid, your firm can meet and obtain the insurance requirements as specified herein.
2. Proof of Certifications which include:
  - Maintenance of Traffic Certification. Provide proof of certificates of all those who have a National Safety Council Course on Work Zone Safety and received an Intermediate Maintenance of Traffic Certification and will be working under this bid. Contractor will provide personnel trained and certified to a minimum of FDOT MOT Safety in Work Zone Certification to oversee set-up of MOT in accordance with FDOT Design Standards, 2008 Edition, Index 600 thru 657. Contractor will assure the use of FDOT approved safety vests, barricades, traffic cones and arrow boards at all work locations. When and where applicable, there must always be a worker with an IMOT and the ability to be able to carry out the procedures at the worksite. Possession of an IMOT Certificate is required at the time of bid submission. Please include a copy of all certificates. All certifications must remain valid during the term of this bid. The Village must be notified of any changes that take place immediately and copies of the new employee's certifications must be furnished.

#### SUPERVISION AND SAFETY

- A. Provide the maintenance services in a professional manner. During all maintenance work hours provide a qualified and competent English speaking person on site who is authorized to supervise the maintenance operations and to represent and act for the vendor.
- B. All vehicles and trailers shall have the vendor's name and business phone number clearly displayed during work hours. In addition, a magnetic sign that reads: "Contractor for Village of Estero, 239-221-5035" shall be clearly displayed on all vehicles and trailers during work hours on Village property. Note: Signs to be provided by the Village at no cost to the Vendor. Vendor's personnel shall wear appropriate apparel including high visibility safety vest (class II).



- C. It shall be the vendor's responsibility to maintain safe and efficient pedestrian and vehicular traffic flow through the designated work zone area. The vendor shall adhere to the applicable federal, state, and local laws, ordinances and regulations. The vendor shall maintain proper work zones in accordance with the State of Florida, Department of Transportation's Manual on Traffic Control and Safe Practices for Streets and Highway Construction and Utility Operations and the Manual on Uniform Traffic Control Devices (M.U.T.C.D.)
- D. The vendor shall fully adhere to the Federal Occupational Safety and Health Act (OSHA).